

Nilanjana “Nel” Dutt

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Academic Positions

Bocconi University

Assistant Professor, Department of Management
and Technology
iCRIOS Fellow
BIDSA Fellow

September 2013-Present

January 2014-Present

November 2016-Present

Education

Duke University: Fuqua School of Business

Ph.D. Business Administration, Strategy

May 2013

Dartmouth College: Thayer School of Engineering

M.E.M. Engineering Management
B.E. Environmental Engineering

June 2007

June 2006

Colby College

B.A. Computer Science and Mathematical Sciences
Summa Cum Laude, Phi Beta Kappa

May 2005

Refereed Publications & Conference Proceedings

1. Luca Berchicci, **Nilanjana Dutt** and Will Mitchell (2018) "[Knowledge Sources and Waste Reduction: Less Now More Later.](#)"
Forthcoming at *Organization Science*.
2. **Nilanjana Dutt** and John Joseph (2018) "[Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry?](#)"
Forthcoming at *Academy of Management Journal*.
3. **Nilanjana Dutt** and Megan Lawrence (2018) "Complex Learning: Evidence from US Manufacturing."
Academy of Management Best Paper Proceedings (2018).
4. **Nilanjana Dutt**, Olga Hawn, Elena Vidal, Aaron Chatterji, Anita McGahan and Will Mitchell (2016) "[The Co-Development of Markets and Firms: Business Incubators in Emerging Economies.](#)"
Academy of Management Journal, 59 (3), 818-840.
Press mentions: Corriere della Sera Innovazione: April 8, 2016

5. Rockart, Scott and **Nilanjana Dutt** (2015). "[Capability Development and Improvement Trajectories](#)"
Strategic Management Journal 36 (1), 53-75.
Video abstract available.
6. **Nilanjana Dutt** and Andrew A. King (2014) "[The Judgment of Garbage: End-of-pipe Treatment and Waste Reduction](#)"
Management Science 60 (7), 1812-1828.
Press mentions: <http://phys.org/news/2016-11-conventional-wisdom-end-of-pipe-treatment.html> (November 17, 2016).

Working Papers

Under Review

7. **Nilanjana Dutt** and Will Mitchell, "[Searching for New Tricks in the Renewable Electricity Sector.](#)"
Strategic Management Journal, First Revise & Resubmit.

Preparing for Submission

8. **Nilanjana Dutt** and Megan Lawrence, "[Complex Learning: Evidence from US Manufacturing](#)".
9. **Nilanjana Dutt** and Elena Vidal, "[Small Changes, Big Growth: The Relationship Between Divestitures and Knowledge Growth in the Global Pharmaceutical Industry](#)".
10. **Nilanjana Dutt** and Colleen Cunningham, "The Upside of Regulation: Innovation in the U.S. Electricity Industry."

Awards & Honors

STR Division Executive Committee member: 2018-2020 (Elected position).
Strategic Management Society Rep-at-large: Knowledge and Innovation Track, 2015-2017 (Elected position).
Research Award, Bocconi University, 2014 & 2016.
Assistant Professor Grant, Bocconi University (€10,000), 2015.
PARISS Fellowship (\$17,000), Duke University, 2012-2013.
Selected as Aspen Institute's "Beyond Pinstripes" Fellow, 2008-2009.
Fondazione IRI Summer School, "Managing Organizational Learning and Change," 2008.
Duke University Graduate Fellowship, Duke University, 2007-2012.
Academic Scholarship, Thayer School of Engineering at Dartmouth College, 2005-2007.
Phi Beta Kappa, Colby College, 2005.

Teaching

PhD Methods, Bocconi University (Spring 2018).
Corporate Strategy to Master of Science Students, Bocconi University (Spring

2014 - 2018).

Business Strategy to Undergraduate Students, Bocconi University (Spring 2014 - Present).

Seminars & Presentations

Invited Conference & Seminar Presentations

2019: EMLyon, ETH Zurich TIM Division Winter Meeting; UCL (scheduled), DRUID Debate (scheduled)

2018: Bocconi Management Department Brownbag, AoM TIM Doctoral Consortium, Cass Business School, the Ohio State University – Fisher College of Business, SKEMA Business School

2017: iCRIOS Workshop Bocconi University, Frankfurt School of Finance and Management, Imperial College London, Rotterdam School of Management, Erasmus University, Copenhagen Business School

2016: Bocconi Management Department Brownbag, Smith Entrepreneurship Research Conference

2015: Bocconi University Research Workshop, Politecnico di Milan

2014: Bocconi University Internal Seminar

2013: University of Michigan Ross School of Business, London Business School, Wharton School of Management, University of North Carolina – Chapel Hill, HEC – Paris, National University of Singapore, Singapore Management University

2012: Duke Strategy Seminar, Tilburg University, Richard Ivey School of Business, Desautels Faculty of Management – McGill University, INSEAD, Bocconi University

Selected Conferences & Workshop Attendance

2018: SRF, Strategic Management Society Special Conference, Oslo, Norway; Strategy Science, Philadelphia, USA; Academy of Management Conference, Chicago, USA; Strategic Management Society Conference, Paris, France.

2017: Academy of Management Conference, Atlanta, USA; Strategic Management Society Special Conference, Milan, Italy.

2016: Academy of Management Conference, Anaheim, USA; Strategic Management Society Conference, Berlin, Germany; Strategy Science Conference, Nashville, USA.

2015: Academy of Management Conference, Vancouver, Canada; Strategic Management Society Conference, Denver, USA.

2014: Strategic Management Society Special Conference on Micro-foundations, Copenhagen, Denmark; Academy of Management Conference, Philadelphia, USA; Strategic Management Society Conference, Madrid, Spain.

2012: Organization Science Winter Conference, 2012, Colorado Springs, USA; Consortium for Cooperation and Competition, College Park, USA; Darden

Entrepreneurship & Technology Conference, Charlottesville, USA; Academy of Management Conference, Boston, USA.

2011: Alliance for Research on Corporate Sustainability, Philadelphia, USA; Academy of Management Conference, 2011, San Antonio, USA; Strategic Management Society Conference, Miami, USA.

2010: Academy of Management Conference, 2010, Montreal, Canada; Strategic Management Society Conference, 2010, Rome, Italy.

2009: Academy of Management Conference, 2009, Chicago, USA; Strategic Management Society Conference, 2009, Washington DC, USA.

Service & Professional Affiliations

Strategy Research Forum (SRF), 2018-Present (Invited)

Bocconi University Executive & Hiring Committee: 2017-Present

BPS Research Committee, 2016-2018 (Invited)

BPS Track Chair, 2016 & 2018 (Invited)

Bocconi University: Co-organizer Management and Technology Seminar Series, 2015 - 2016

Bocconi University: Co-organizer Internal Brownbag Seminar Series, 2014 - 2016

Editorial Board of *Strategic Management Society*, 2013 - Present (Invited)

Strategic Management Society 2010 - Present

Academy of Management 2010 - Present

Ad-hoc Reviewer for *Organization Science*, *Research Policy*, *Administrative Science Quarterly*, *Academy of Management Journal*, 2012 - Present