

# CURRICULUM VITAE

ALESSANDRO MINICHILLI

JUNE, 2021

## CURRENT ACADEMIC POSITION & APPOINTMENTS

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FULL PROFESSOR, Department of Management & Technology, Bocconi University (March 2021 - )

CO-DIRECTOR OF THE ESG LAB – EXCELLENCE IN SUSTAINABILITY AND GOVERNANCE FOR SMEs (January 2021 – )  
SDA Bocconi School of Management

DIRECTOR OF THE CORPORATE GOVERNANCE LAB (July 2018 – )  
SDA Bocconi School of Management

DIRECTOR OF RESEARCH – “CLAUDIO DEMATTE” CORPORATE AND FINANCIAL INSTITUTIONS DIVISION (January 2017 – )  
SDA Bocconi School of Management

DIRECTOR OF THE MASTER OF SCIENCE (MSc) IN MANAGEMENT (September 2016 – )  
Bocconi University

FACULTY REPRESENTATIVE, BAC – BOCCONI ALUMNI COMMUNITY  
Topic: Corporate Governance (September 2015 – )

RESEARCH FELLOW ICRIOS  
Bocconi University

RESEARCH FELLOW AIDAF-EY CHAIR OF STRATEGIC MANAGEMENT IN FAMILY BUSINESS  
Bocconi University

## PREVIOUS APPOINTMENTS

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- Associate Professor, Department of Management & Technology, Bocconi University (2013-2021).
- Assistant Professor, Department of Management & Technology, Bocconi University (2007-2013).
- Post-Doc, Strategic Management Institute (ISEA), Bocconi University (2003-2007).

## EDUCATION

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- Ph.D. in Business Administration and Management, Bocconi University (2000-2004).
- Research Scholarship, Department of Business Administration, G. D’Annunzio University, Chieti (1999-2000).
- BA in Business Administration. Grade: 110/110 cum laude, G. D’Annunzio University, Chieti (1999).

## RESEARCH INTERESTS

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Corporate governance; corporate directors’ profile; family firms’ and owners’ governance; CEO succession.

## VISITING APPOINTMENTS

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- Long term Visiting Research Professor, Witten Institute for Family Business (WIFU), *Witten Herdecke University* (September 2013- 2017), Witten, Germany.
- Visiting scholar, Strategic Management Department, *IESE Business School*, Madrid, Spain (September 2010-July 2011). Invited by Prof. Joan E. Ricart, Prof. Pascual Berrone.
- Visiting scholar, Sol C. Snider Entrepreneurial Research Center, *The Wharton School*, University of Pennsylvania, Philadelphia, US (January-August 2007). Invited by Proff. Ian MacMillan and Prof. Raffi Amit.
- Visiting scholar, Center for Boards and Governance, *Norwegian School of Management BI*, Oslo, Norway (February-June 2003). Invited by Prof. M. Huse.
- Visiting scholar, Center for Corporate Governance Research, *Birmingham Business School*, Birmingham, UK (January 2003). Invited by Prof. Chris Mallin.

## EDITORIAL POSITIONS

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*Associate Editorships:*

- Family Business Review (2014-2017)

*Editorial boards:*

- Strategic Management Journal (2014 – )
- Journal of Management Studies (2013 – )
- Strategic Entrepreneurship Journal (2015 – )
- Corporate Governance: an International Review (2011 – )
- Family Business Review (2008 – )
- Journal of Management and Governance (2016 – )

## PUBLICATIONS

### ARTICLES IN REFERRED JOURNALS

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- [1] Minichilli, A., Prencipe, A., Radhakrishnan, S. Siciliano, G. (2021), What's in a name? Eponymous private firms and financial reporting quality, forthcoming, *Management Science*.
- [2] Sciascia S., Mazzola, P., Bauweraerts, J., Minichilli, A., Pongelli, C. (2021), Transforming Entrepreneurial Orientation into Performance in Family SMEs: Are Nonfamily CEOs Better than Family CEOs, Accepted for publication, *Journal of Small Business Management*.
- [3] Salvato C., Minichilli, A., Sargiacomo M. and Amore, A. (2021), Resilience and the benefit of family ownership in the aftermath of a natural disaster, Forthcoming, *Strategic Entrepreneurship Journal*.
- [4] Minichilli, A., Zattoni, A., Boyd, B. and Haynes K. (2019), Figureheads or potentates? CEO power and board oversight in the context of Sarbanes-Oxley, *Corporate Governance: An International Review*, 27:402-426.
- [5] Calabrò, A., Minichilli, A., Amore, M.D.A., Brogi, M. (2018), The Courage to Choose! Primogeniture and Leadership Succession in Family Firms, *Strategic Management Journal*, 39(7): 2014-2035.
- [6] Amore, M.D., Minichilli, A. (2018), Local political uncertainty, family control and investment behavior, *Journal of Financial and Quantitative Analysis*, 53(4): 1781-1804.
- [7] Miller, D., Amore M.D., Le-Breton-Miller, I., Minichilli, A. and Quarato, F. (2018), Strategic Distinctiveness in Family Firms: Firm Heterogeneity and Strategic Multidimensionality, *Journal of Family Business Strategy*, 9(1): 16-26.
- [8] Peng, M., Sun, W., Vlas, C., Minichilli, A., Corbetta, G. (2018), An Institution-Based View of Large Family Firms: A Recap and Overview, *Entrepreneurship Theory and Practice*, 42(2): 187-205.
- [9] Miller, D., Le-Breton-Miller, I., Amore M.D., Minichilli, A. and Corbetta G. (2017), Institutional logics, family firm governance and performance, *Journal of Business Venturing*, 32(6): 674-693.
- [10] Pittino, D., Visintin, F. and Minichilli, A. (2017), Financial performance and non-family CEO turnover in private family firms under different conditions of ownership and governance. *Corporate Governance: An International Review*, 25(5): 312-337.
- [11] Boellis, A., Mariotti, S., Minichilli, A., Piscitello, L. (2016), Family involvement and firms' establishment mode choice in foreign markets. *Journal of International Business Studies*, 47(8): 929-950.
- [12] Simsek, Z., Jansen, J.J.P., Minichilli, A. and Escriba-Esteve, A. (2015), Strategic leadership and leaders in entrepreneurial contexts, *Journal of Management Studies*, 52(4): 463-478.
- [13] Minichilli, A., Brogi, M. and Calabrò A. (2016), Weathering the storm: Family ownership, governance and performance through the financial and economic crisis, *Corporate Governance: An International Review*, 24(6): 552-568.
- [14] Minichilli, A., Oriani, R., Peruffo, E. and Binacci, M. (2015), Are all Non-Family Managers (NFM) equal? The impact of NFM characteristics and diversity on firm performance, *Corporate Governance: An International Review*, online first, 24(6): 569-583.
- [15] Minichilli, A., Nordqvist, M., Corbetta, G. and Amore, M.D. (2014), CEO succession, Organizational Context, and Performance: A Socioemotional Wealth Perspective on Family Controlled Firms, *Journal of Management Studies*, 51(7):1153-1179.
- [16] Miller, D., Le-Breton-Miller, I., Minichilli, A., Corbetta, G., and Pittino, D. (2014), When do non-family CEOs outperform in family firms. Agency and behavioural agency perspectives, *Journal of Management Studies*, 51(4): 547-572.
- [17] Amore, M.D., Garofalo, O. and Minichilli, A. (2014), Gender interactions within the family firm, *Management Science*, 60(5): 1083-1097.
- [18] Pugliese, A., Minichilli, A. and Zattoni, A. (2014), Integrating agency and resource dependence theory: Firm profitability, industry regulation, and board tasks performance, *Journal of Business Research*, 67 (6): 1189-1200.
- [19] Miller, D., Minichilli, A., and Corbetta, G. (2013), Is family leadership always beneficial?, *Strategic Management Journal*, 34: 553-571.
- [20] Corbetta, G., Minichilli, A. and Salvato, C. (2013), Entrepreneurship experience: A complex, multi-dimensional phenomenon within Europe and worldwide, *Entrepreneurship Research Journal*, 3(1): 1-8.
- [21] Zona, F., Minichilli, A. and Zattoni, A. (2013), A contingency model of board of directors and firm innovation: The moderating role of firm size, *British Journal of Management*, 24(3): 299-315.
- [22] Salvato C., Minichilli A. and Piccarreta R. (2012), Faster routes to the CEO suite: Nepotism or managerial proficiency?, *Family Business Review*, 25(2) 206-224.
- [23] Minichilli, A., Zattoni, A., Nielsen, S. and Huse, M. (2012), Board task performance: an exploration of micro- and macro-level determinants of board effectiveness, *Journal of Organizational Behaviour*, 33(2): 193-215.
- [24] Amore, M.D., Minichilli, A. and Corbetta, G. (2011), How do Managerial Successions Shape Corporate Financing Policies in Family Firms?, *Journal of Corporate Finance*, 17: 1016-1027.

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- [25] Machold, S., Minichilli, A., Huse, M. and Nordqvist, M. (2011), Board leadership and strategy involvement in small firms: A team production approach, *Corporate Governance: An International Review*, 19(4): 368–383.
- [26] Carcano, L., Corbetta, G. and Minichilli, A. (2011), Why luxury firms are often family firms? Family identity, symbolic capital and value creation in luxury-related industries, *Universia Business Review*, 32: 40-53.
- [27] Minichilli, A., Corbetta, G. and MacMillan, I. (2010), Top Management Teams in family controlled companies: ‘Familianness’, ‘faultlines’ and the impact on financial performance, *Journal of Management Studies*, 47(2): 205-222.
- [28] Zattoni, Z. and Minichilli, A. (2009) The Diffusion of Equity Incentive Plans in Italian Listed Companies: What is the Trigger?, *Corporate Governance: An International Review*, 17(2): 224–237.
- [29] Minichilli, A., Zattoni, A. and Zona, F. (2009), Making boards effective: An empirical examination of board task performance, *British Journal of Management*, 20: 55-74.
- [30] Huse, M., Minichilli A., Nordqvist, M. and Zattoni, A. (2008), Board tasks in small firms: The importance of motivation and evaluations, *Sinergie*, 75: 17-36.
- [31] Minichilli, A., Gabriellsson, J. and Huse, M. (2007), Board evaluations: Making a fit between the purpose and the system, *Corporate Governance: An International Review*, 15(4): 609-622.
- [32] Minichilli, A. and Hansen, C. (2007), The board advisory tasks in small firms and the event of crises, *Journal of Management and Governance*, 11(1): 5-22.
- [33] Gabriellsson, J., Huse, M. and Minichilli, A. (2007), Understanding the leadership role of the board chairperson through a team production approach, *International Journal of Leadership Studies*, 3(1): 21-39.
- [34] Huse, M., Minichilli, A. and Schønning, M. (2005), Corporate boards as assets for operating in the new Europe: The value of process-oriented boardroom dynamics, *Organizational Dynamics*, 34(3):285-297.

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#### ARTICLES UNDER REVIEW & WORK IN PROGRESS

- [35] Minichilli, A., L., Corbetta, G., Boellis, A. and Pongelli, C., Family leaders and subsidiary ownership policies: A SEW perspective (Revise & Resubmit, 2<sup>nd</sup> round, *Family Business Review*).
- [36] Minichilli, A., Amore, M.D.A., Chen, K., D’Angelo, V., Overinvestment in co-CEOs teams (targeted to *Organization Science*).
- [37] Amore M.D.A., D’Angelo, V., Minichilli, A., Corporate Governance and spoiling systems in State Owned Enterprises - SOEs (*data collection and analysis*).

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#### BOOKS & BOOK CHAPTERS

- [38] Minichilli, A., Quarato, F., Segreto, L. (2019), *Principles of Corporate Governance*, Milano, EGEA.
- [39] Minichilli, A. (Prefazione: G. Airoidi) (2012), *Proprietà, governo e direzione delle imprese*, Milano, EGEA.
- [40] Minichilli, A. (Prefazione: G. Brunetti) (2008), *Autogrill: Un viaggio di valori. Corporate governance e sviluppo internazionale*, Milano, EGEA.
- [41] D’Allura, G. and Minichilli, A. (2012), Family business and competitive strategy research, in Dagnino G.B., *Elgar Handbook of Research on Competitive Strategy*, Elgar Publishing.
- [42] Montemerlo, D., Minichilli, A. and Corbetta, G. (2012), The determinants of women’s involvement in top management teams: Opportunities or obstacles from family-controlled firms?, in Goel, S., *Elgar Family Business Research Handbook*, Volume 2, Elgar Publishing.
- [43] Huse, M., Gabriellsson, J. and Minichilli, A. (2009), Improving corporate governance practices, in Burke, R. and Cooper C.L., *The Peak Performing Organizations*, Routledge.
- [44] Huse, M., Gabriellsson, J. and Minichilli, A. (2009), How boards contribute to value creation?, in Huse M., *The Value Creating Board. Corporate Governance and Organizational Behaviour*, Routledge.
- [45] Nordqvist, M. and Minichilli, A. (2009), What makes boards in small firms active?, in Huse M., *Corporate Governance and Organizational Behaviour*, Routledge.
- [46] Minichilli, A., Zattoni, A. and Zona, F., Board attributes and task performance in large Italian companies. A behavioural perspective, in Huse M., *Corporate Governance and Organizational Behaviour*, Routledge.
- [47] Zona, F., Minichilli, A. and Zattoni, A. (2009), ‘The impact of board of directors and CEO’s characteristics on firm’s innovation’ in Huse M., *Corporate Governance and Organizational Behaviour*, Routledge.
- [48] Huse, M., Gabriellsson, J. and Minichilli, A. (2007), Knowledge and accountability: Outside directors contribution in the corporate value chain, in Gomez, P.Y. and Moore R. eds. (2007) *Board Members and Management Consulting: Redefining Boundaries*, Information Age Publishing.
- [49] Corbetta, G. and Minichilli, A. (2006), Board of directors in Italian public family controlled companies, in Poutziouris, P., Smyrniotis, K. and Klein S. eds., *Family Business Research Handbook*, Elgar Publishing.

## OTHER PUBLICATIONS

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- [50] Minichilli, A., Montemerlo, D. (2020), Le condizioni per la crescita delle imprese italiane, *Economia & Management*, 1: 57-62.
- [51] Montemerlo, D., Minichilli, A. (2020), Family business alla prova di nuove leadership, *Economia & Management*, 1: 63-67.
- [52] Minichilli A. (2014), Dieci anni di corporate governance: Cosa sappiamo e cosa no (ma dovremmo sapere) sul governo delle imprese, *Economia & Management*, 1: 95-117.
- [53] Corbetta, G., Minichilli, A., Quarato, F., Hoz M., (2013), Il ruolo del Private equity in Italia e nella provincia di Milano: gli effetti sulle aziende target, *Milano Produttiva*, Bruno Mondadori Editore.
- [54] Corbetta, G., Minichilli, A. and Quarato F. (2012), Crisi finanziaria e cessione del controllo nelle aziende familiari milanesi: percezione e realtà, in AA.VV. *Milano Produttiva*, Bruno Mondadori Editore.
- [55] Corbetta, G., Minichilli, A. and Quarato F. (2011), Le aziende familiari milanesi attraverso (ed oltre?) la crisi, in AA.VV. *Milano Produttiva*, Bruno Mondadori Editore.
- [56] Zattoni, A., Minichilli, A. and Pugliese, A. (2010), L'impatto delle condizioni interne ed esterne sul ruolo del Cda: un'analisi empirica sulle grandi imprese Italiane, in Fortuna, F. (a cura di), *La Corporate Governance nell'Esperienza Nazionale e Internazionale. Aspetti Comparativi e Profili Evolutivi*, Il Mulino.
- [57] Corbetta, G., Minichilli A. and De Angelis, D. (2010), Le imprese familiari, in AA.VV. *Milano Produttiva*, Bruno Mondadori Editore.
- [58] Minichilli A., *Telecom Italia Case Series. Industry Profile*, SDA Bocconi School of Management.
- [59] Corbetta, G. and Minichilli A. (2009), Le imprese familiari milanesi, in AA.VV. *Milano Produttiva*, Bruno Mondadori Editore.
- [60] Corbetta, G. and Minichilli A. (2007), Il Top Management nelle aziende di famiglia, *Family Business News*, 1.
- [61] Corbetta, G. and Minichilli A. (2005), Il governo delle imprese italiane quotate a controllo familiare: i risultati di una ricerca esplorativa, *Economia & Management*, Nov-Dic.
- [62] Minichilli, A. and Zona, F. (2005), L'attività ed i ruoli dei consigli di amministrazione delle imprese italiane. I risultati di un'indagine empirica, in Airoldi, G., Ferrari, A. e Livatino M. (eds), *Gli Assetti Istituzionali delle Imprese. Un'impostazione contingency*, Milano, EGEA.
- [63] Zona, F. and Minichilli, A. (2005), Proprietà e governo delle imprese: un progetto di ricerca, in Airoldi, G., Ferrari, A. e Livatino M. (eds), *Gli Assetti Istituzionali delle Imprese. Un'impostazione contingency*, Milano, EGEA.

## GUEST EDITING OF JOURNAL SPECIAL ISSUES

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- [64] Guest co-Editor (together with Calabrò, A., Frank, H., & Suess-Reyes, J.) of the Special Issue on the Journal of Family Business Strategy (JFBS), 2019.
- [65] Guest co-Editor (together with Calabrò, A., Mussolino, D. and Van Gils, A.) of the Special Issue on Navigating the waters of family business research: Options and learnings for young scholars. Journal of Family Business Strategy (JFBS), 2018.
- [66] Guest co-Editor (together with Simsek, A., Jansen, J. and Escriba-Esteve, A.) of the Special Issue on Strategic Leaders and Leadership in Entrepreneurial Contexts of the Journal of Management Studies (JMS), 2015.
- [67] Guest co-Editor (together with Escriba-Esteve, A., Nielsen, S. and Yamak, S.) of the Special Issue on Contextualizing Top Management Teams, European Journal of International Management (EJIM), 2012.
- [68] Guest co-Editor (together with Escriba-Esteve, A., Nielsen, S. and Yamak, S.) of the Special Issue on Top Management Teams and Business Strategy Research: Responses and Adaptability in Turbulent Times of the International Studies of Management & Organization (ISMO), 2011.

## INVITED SPEECHES

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- *International Research Meeting in Business and Management (IRMBAM-2018)*, jointly organized by IPAG Business School, South Champagne Business School, Telfer School of Management - University of Ottawa, University of Nice Sophia Antipolis and University of Bern, Nice, July 6<sup>th</sup>, 2018 – Keynote speaker for the family business track.
- *Bolzano University*, June 9<sup>th</sup>, 2018. Institutional Logics, Family Firm Governance and Performance – paper presentation.
- *University of Valencia*, November 14<sup>th</sup>, 2017, The «strategic value» of family firms' governance: The Italian example – Keynote speaker.
- *Witten Herdecke University*, June 2017, The future of family business research – Invited speech.
- *ELASM Family Firms workshop*, Bilbao, May 25-27<sup>th</sup>, 2017 – Keynote speaker.

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- *IMD Business School*, Lausanne, November 22<sup>nd</sup>, 2016, Institutional logics, family firm governance and performance – Invited paper presentation.
  - *University of Alberta*, Edmonton, May 26<sup>th</sup>, 2016, “Theories of Family Enterprise” Conference – Invited commentary.
  - *USI – Università della Svizzera Italiana*, Lugano, May 7<sup>th</sup>, 2015, Community Values, Family Firm Governance and Performance – Invited paper presentation.
  - *Strategic Workshop, Istituto de Empresa*, Madrid, March 7-8<sup>th</sup>, 2014, An ecology of institutional logics: Community values, family firm governance and performance – Invited paper presentation.
  - *St. Gallen University*, Switzerland, February 8<sup>th</sup>, 2013 – Invited speech.
  - *EDHEC Business School*, Paris, France, January 22<sup>nd</sup>, 2013, The Italian experience in family business research (with focus on the Italian Observatory on family firms) – Invited speech.
  - *LUISS Business School*, Rome, Italy, November 29<sup>th</sup>, 2012. Seminar on family business research–Invited speech.
  - *IESE Business School*, Madrid, Spain, June 21<sup>st</sup>, 2011. “Peeling the onion” of family involvement: Understanding how Socio-Emotional Wealth within- and across- team relations impacts financial performance – Invited paper presentation.
  - *Universidad Carlos III*, Madrid, Spain, March 8<sup>th</sup>, 2011. CEO succession, Organizational Context, and Performance: A Socioemotional Wealth Perspective on Family Controlled Firms – Invited paper presentation.

## HONORS AND AWARDS

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- Annual award for “Research Impact”, Bocconi University, 2019.
- Best Reviewer Award, Strategic Management Journal (2017-2018).
- Excellence in Research Award, Bocconi University (2008, 2009, 2011, 2012, 2013, 2018).
- Research Profile (2014, 2016, 2018) – Bocconi University.
- Excellent Reviewer Award (2013, 2014) – Family Business Review.
- Outstanding Reviewer Award – 1<sup>st</sup> prize (2012) – Family Business Review.
- Best paper 2011 – SDA Bocconi School of Management.
- Best Reviewer Award, 11<sup>th</sup> Annual IFERA Conference, Sicily (2011).
- Best Reviewer Award, Economia&Management, SDA Bocconi (2011).
- “Rising” Reviewer of the Year Award, Corporate Governance: an International Review (2010).
- Best Reviewer Award, EURAM, Corporate Governance Track (2010).
- Best Paper Proceedings, EURAM Conference, Corporate Governance Track (2009).
- Best Paper Proceedings, AoM Conference, BPS Division (2008).
- Best Paper Award, AIDEA (Accademia Italiana di Economia Aziendale) Conference (2008).

## RESEARCH PROJECTS, REPORTS AND IMPACT

### MAJOR RESEARCH PROJECTS

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- SDA Bocconi Corporate Governance LAB; research on *The profile of corporate directors in Italian listed and unlisted companies*, 2019-2021.
- SDA Bocconi Corporate Governance LAB; development of an *Observatory on the Corporate Governance of Italian private firms*, 2019-2021.
- SDA Bocconi Corporate Governance LAB (in cooperation with the Sustainability LAB); development of an *Observatory on the Non-Financial Information (NFI) disclosure*, 2018-20.
- JPMorgan-Bocconi research on *The demand for skills: Bridging the mismatch in the Italian labor market* (with Gambardella, A., Corbetta, G., Panico, C., Taricco, P.), 2016-2018.
- AUB (AIdAF-Unicredit-Bocconi) *Observatory on Italian Family Controlled Companies* (with Corbetta G., Quarato, F.) on 2.500 family firms in Italy, 2009-2018
- Co-Principal Investigator (with Berrone, P.) for a research project of the Spanish Ministry (“Convocatoria de ayudas de Proyectos de Investigación Fundamental no orientada”): *Family firms, conflicting goals and performance: Understanding different risks and their consequences from a SEW perspective*, 2011-2013.
- Wharton Global Family Business Alliance (WGFA) research project on *Single Family Offices (SFOs)* (with Corbetta, G.), 2007-2008.
- EntER research project (Entrepreneurship and Entrepreneurs Research Center) on *The Top Management Team Profile in Large Italian Family Controlled Companies* (with Corbetta, G.), 2005.

- EntER research project (Entrepreneurship and Entrepreneurs Research Center) on the *Board of Directors in Italian Public Family Controlled Companies* (with Corbetta, G.), 2004.
- Research co-financed by the Italian Ministry for Research on the topic: *The Ownership Structures of the Italian Companies: a Contingency Perspective* (scientific coordinator: Airoldi, G.), 2003-2005.

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#### APPLIED RESEARCH REPORTS (SELECTED – REPRESENTATIVE)

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- Corbetta, G., Minichilli, A., Quarato, F., (2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018), *Osservatorio (AUB) sulle Aziende Familiari Italiane*, together with AIdAF, Unicredit and Milan Chamber of Commerce.
- Marchetti, P., Corbetta, G., Minichilli, A., Passador, M.L. (2017), *Principi per il Governo delle Società Non Quotate a Controllo Familiare. Codice di Autodisciplina* (Corporate Governance Principles for Unlisted Family-Controlled Companies), October, available at: SSRN.
- Corbetta, G., Minichilli, A. (2016), *Guida per i passaggi generazionali. Condizioni di successo, errori da evitare e case histories*, Assolombarda.
- Corbetta, G., Minichilli, A., Quarato, F., (2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017). Over 24 reports and presentations on Italian family firms in different industries and Regions.
- Corbetta, G., Minichilli, A. (2008), *La successione del CEO nelle imprese Italiane a controllo familiare*, with Spencer Stuart.
- Corbetta, G., Minichilli, A. (2008), *Il top management team nelle aziende Italiane a controllo familiare*, with Spencer Stuart.

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#### MEDIA IMPACT

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- *Il Sole24Ore (Plus 24)*, Board ancora indietro in fatto di competenze, Interview by Lucilla Incorvati, December 12th, 2020 (interview on SDA Bocconi research).
- *The Wall Street Journal*, Family-Business Owners, Beware: The Oldest Perhaps Should Not Be First - Companies that pick later-born children as CEOs show better performance, a study finds, October 31<sup>st</sup>, 2020 (article's quote) <https://www.wsj.com/articles/family-business-owners-beware-the-oldest-perhaps-should-not-be-first-11604145600>
- *Il Sole24Ore* (video), Nasce l'Osservatorio sulla governance delle imprese non quotate, June 13<sup>th</sup>, 2019 <https://stream24.ilssole24ore.com/video/economia/nasce-osservatorio-governance-imprese-non-quotate/ACXPjBR> (video interview)
- *Il Sole24Ore (Finanza&Mercati)*, Pmi, il mercato dentro al capitale aiuta la performance. Nasce l'Osservatorio Imprese di SDA Bocconi, focus sulla governance, June 13<sup>th</sup>, 2019 (article's quote) <https://www.ilssole24ore.com/art/pmi-mercato-dentro-capitale-aiuta-performance-ACuJoNQ>
- *Corriere della Sera (Economia)*, Regole di buon governo: una strada obbligata. La spinta del Codice CODIF, April 2<sup>nd</sup>, 2019 <https://www.corriere.it/economia/family-business/notizie/regole-buon-governo-strada-obbligata-spinta-codice-codif-399698ac-5569-11e9-ac1d-631b8415241b.shtml>
- *Corriere della Sera (Economia)*, Un decennio di capitalismo familiare, November 19<sup>th</sup>, 2018 ([https://www.corriere.it/economia/leconomia/18\\_novembre\\_17/decennio-capitalismo-familiare-classifica-gruppi-italiani-l-economia-domani-gratis-ec7d7ca2-e9ca-11e8-863b-3e637f80be2e.shtml](https://www.corriere.it/economia/leconomia/18_novembre_17/decennio-capitalismo-familiare-classifica-gruppi-italiani-l-economia-domani-gratis-ec7d7ca2-e9ca-11e8-863b-3e637f80be2e.shtml)) (research quote)
- *Corriere della Sera (Economia)*, Così i bilanci cambiano marcia, November 8<sup>th</sup>, 2018 (research quote)
- *Corriere della Sera (Economia)*, Quote. Ora che scadono sarà retromarcia?, October 15<sup>th</sup>, 2018 (re-published on October 16<sup>th</sup>, 2018 [https://27esimaora.corriere.it/18\\_ottobre\\_16/soltanto-l-8percento-societa-ha-piani-la-diversita-a25b4880-ce1c-11e8-b10d-ee18a19b48a0.shtml](https://27esimaora.corriere.it/18_ottobre_16/soltanto-l-8percento-societa-ha-piani-la-diversita-a25b4880-ce1c-11e8-b10d-ee18a19b48a0.shtml)) (interview on a research report)
- *Corriere della Sera*, Passaggi generazionali: il coraggio di andare oltre le ragioni del cuore (together with Amore, M.D.), May 2<sup>nd</sup>, 2018 (<https://www.corriere.it/economia/leconomia/imprese-familiari/notizie/passaggi-generazionali-coraggio-andare-oltre-ragioni-cuore-50da5d8e-4ac3-11e8-a20b-2428d6d2b4b0.shtml>) (article)
- *Oxford Business Law Blog*, Corporate Governance Principles for Unlisted Family-Controlled Companies: Code of Corporate Governance (together with Marchetti, P., Corbetta, G., Passador, M.L.), December 20<sup>th</sup>, 2017 (<https://www.law.ox.ac.uk/business-law-blog/blog/2017/12/corporate-governance-principles-unlisted-family-controlled-companies>) (article)
- *Family Capital, Viewpoint*: Why a code of conduct makes sense for private family businesses – the Italian example. June 20<sup>th</sup>, 2017 (<https://www.famcap.com/2017/06/2017-6-20-viewpoint-why-a-code-of-conduct-makes-sense-for-private-family-businesses-the-italian-example/>) (article)
- *Corriere della Sera (Economia)*, Così gli Italiani scalano in Europa la classifica delle dinastie, June 7<sup>th</sup>, 2017 ([https://www.corriere.it/economia/17\\_giugno\\_07/famiglia-italiana-scala-europa-classifica-dinastie-b6a2b722-4b52-11e7-bcad-6e8de384d9e7.shtml](https://www.corriere.it/economia/17_giugno_07/famiglia-italiana-scala-europa-classifica-dinastie-b6a2b722-4b52-11e7-bcad-6e8de384d9e7.shtml)) (article)
- *Lavoce.info*, Tassare o non tassare quando l'azienda passa agli eredi? (together with Amore, M.D., Corbetta, G.), July 26<sup>th</sup>, 2016 (<http://www.lavoce.info/archives/42234/tasse-di-successione-in-azienda-sconti-per-valorizzare>)

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[il-merito/](#) (article)

- *Il Sole 24 Ore*, June 14<sup>th</sup>, 2016, Un assist per il passaggio generazionale (<http://www.ilsole24ore.com/art/impresa-e-territori/2016-06-14/un-assist-il-passaggio-generazionale--115502.shtml?uuid=AD5yLjb>) (article's quote)
- *Corriere della Sera*, April 27<sup>th</sup>, 2016, La bocciatura di Moody's: Pmi italiane troppo deboli, interviewed by Corinna De Cesare, ([https://www.corriere.it/economia/16\\_aprile\\_27/bocciatura-moody-s-pmi-italiane-troppo-deboli-067e45a8-0c3a-11e6-a4db-66a817deaada.shtml](https://www.corriere.it/economia/16_aprile_27/bocciatura-moody-s-pmi-italiane-troppo-deboli-067e45a8-0c3a-11e6-a4db-66a817deaada.shtml)) (interview)
- *Harvard Business Review*, In the company of women (together with Amore, M.D., Garofalo, O.), June 2014 (<https://hbr.org/2014/06/in-the-company-of-women>) (article's quote)
- *Il Sole 24 Ore*, June 12<sup>th</sup>, 2013, [Il lato B / Imprese familiari: con almeno due donne al vertice i profitti aumentano fino al 18%. E se fosse vero dappertutto?](#) (article's quote)
- Recent selected quotes of the AUB – AIDAF, Unicredit, Bocconi Observatory – together with Corbetta G. and Quarato F., from all major newspapers and other websites, including *Corriere della Sera*, May 2<sup>nd</sup> 2018; *La Repubblica AF*, December 18<sup>th</sup>, 2017; *il Sole24Ore*, December 10<sup>th</sup>, 2015; *lavoce.info*, June 26<sup>th</sup>, 2016.

## POLICY IMPACT

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- Member of the promoting team (together with Corbetta, G., Marchetti, P. and Passador, M.L.) of the AIDAF-Bocconi Code of corporate governance for privately held family firms. Member of the Technical Secretary of the Code (together with Corbetta, G. – Bocconi; Voltattorni, D. – AIDAF; Passador, M.L. – Studio Marchetti). Available at: [www.codicesocietafamiliari.it](http://www.codicesocietafamiliari.it)
- Bocconi representative of the Assolombarda-Bocconi “Succession Desk”, with the purpose to promote and facilitate smooth succession planning among Assolombarda affiliates (approx.. 6,000 companies, mid-sized companies in the Milan area). Available at: <http://www.assolombarda.it/passaggio-generazionale/il-servizio>
- Active member of AIDAF – Italian Association of Family Firms, with presentations to entrepreneurs during meetings organized with the associates. Invited to attend meetings of the Association to discuss issues related to corporate governance of affiliated firms.

## TEACHING AND OTHER INSTITUTIONAL ACTIVITIES

### TEACHING ACTIVITY

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#### Responsibility of multi-class Courses:

- Management, Bachelor in Economics and Management (BIEM) and Bachelor in Economics and Finance (BIEF) – 6 classes (Eng);
- Corporate Governance, Master of Science in Accounting, Finance and Control (AFC) – 3 classes (2 Ita; 1 Eng);
- Economia Aziendale e Bilancio (Mod.I), Corso di Laurea Magistrale in Giurisprudenza (CLMG) – 2 classes (Ita);
- Corporate Governance - Master in Business Administration (MBA).

#### Current teaching (a.y. 2020/2021)

##### Undergraduate School:

- Management (BIEM)

##### Graduate School:

- Corporate Governance (AFC)

##### School of Law:

- Economia Aziendale e Bilancio (Mod.I)

##### SDA Bocconi School of Management:

- Corporate Governance (MBA)
- Corporate Governance (GEMBA)
- Elite-Borsa Italiana (module on Corporate Governance)
- Custom executive education (induction programmes for public and private companies).

#### Past teaching (since 2003/2004)

Besides the above:

- Corporate Governance – Ph.D. in Law (for the years 2013/2014; 2014/2015; 2015/2016; 2016/2017);
- Corporate Strategy – Laurea Magistrale in Management (M-LM);
- Corporate Governance (MFB – Master in Food and Beverage);
- Marketing, Mercati e Imprese – Master in Marketing e Comunicazione (MIMEC);
- Economia Aziendale e Gestione delle Imprese – Corso di Laurea in Economia Aziendale e Management (CLEAM).

## OTHER INSTITUTIONAL SERVICES

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- Deputy Head for Teaching and Member of the Executive Committee, Department of Management & Technology (2013-2017);
- Member of the BIEM Committee (2014 – );
- Member of the AFC Committee (2015 – ).

## CONFERENCE AND WORKSHOP ACTIVITY

### ORGANIZATION OF CONFERENCES AND WORKSHOPS

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#### *International:*

- *R&D Designing Innovation: Transformational Challenges for Organizations and Society*, Milan, Italy, July 2<sup>nd</sup>-4<sup>th</sup>, 2018, co-organizer of the Track on “Innovation and R&D management in family firms” (with De Massis, A., Brinkerink, J., Daspit, J.J.).
- *International Forum on Family Business Research (Third edition)*, Vienna University (WU), Vienna, Austria, September 20-23<sup>rd</sup>, 2017, co-organizer (with A. Calabrò, H. Franck, J. Suess-Reyes).
- *International Forum on Family Business Research (Second edition)*, University of Naples, Italy, September 15-17<sup>th</sup>, 2016, co-organizer (with Calabrò, A. and Mussolino, D.).
- *Global Strategy Journal Workshop “Family Firms in the Global Economy”*, Politecnico of Milan, November 20-21<sup>st</sup>, 2015, co-Chair (with Corbetta G., De Massis, A., Frattini, F., Majocchi, A., Piscitello, L.).
- *International Forum on Family Business Research (First Edition)* WIFU, Witten/Herdecke University, Germany, June 12-13<sup>th</sup>, 2015, co-organizer (with Calabrò, A.).
- *EURAM Track on “Top Management Teams & Business Elite”* since 2009 (standing Track), co-organizer (with Escriba-Esteve, A., Nielsen, S., Yamak, S.).
- *European Entrepreneurship Research Forum (Inaugural Forum)*, Milan, Italy, October 2012 (with Corbetta, G., Wright, M., Thurik, R.).
- *6<sup>th</sup> EIASM Workshop on Top Management Teams and Business Strategy Research: Reconsidering The Configuration Of Tmts: Ceos, Executives, And Other Principal Decision-Makers*, Antwerp, Belgium, March 26-27<sup>th</sup>, 2015, member of the Scientific Committee (with Buyl, T., Escriba-Esteve, A., Nielsen, S., Yamak, S.).
- *5<sup>th</sup> EIASM Workshop on Top Management Teams and Business Strategy Research: Special Edition*, Valencia, Spain, June 3<sup>rd</sup>-4<sup>th</sup>, 2014, member of the Scientific Committee (with Buyl, T., Escriba-Esteve, A., Nielsen, S., Yamak, S.).
- *4<sup>th</sup> EIASM Workshop on Top Management Teams and Business Strategy Research: Top Management Teams In An International Context: An Institutional Perspective*, Copenhagen, Denmark, October 17-18<sup>th</sup>, 2013, member of the Scientific Committee (with Escriba-Esteve, A., Nielsen, S., Yamak, S.).
- *3<sup>rd</sup> EIASM Workshop on Top Management Teams and Business Strategy Research*, Milan, Italy, June 25-26<sup>th</sup>, 2012 organizer and member of the Scientific Committee (with Escriba-Esteve, A., Nielsen, S., Yamak, S.).
- *2<sup>nd</sup> EIASM Workshop on Top Management Teams and Business Strategy Research: Contextualizing Top Management Teams*, Istanbul, Turkey, March 31<sup>st</sup> –April 1<sup>st</sup>, 2011, member of the Scientific Committee (with Escriba-Esteve, A., Nielsen, S., Yamak, S.).
- *1<sup>st</sup> ELASM Workshop on Top Management Teams and Business Strategy Research: Responses and Adaptability in Turbulent Times*, Valencia, Spain, March 22<sup>nd</sup>-23<sup>rd</sup>, 2010, organizer and member of the Scientific Committee (with Escriba-Esteve, A.).

#### *National (including invited speeches, exemplary):*

- Le affinità elettive tra società ed amministratori (co-organizer), BAC – Bocconi Alumni Community, Milan, October 22<sup>nd</sup>, 2019.
- L’equilibrio tra business e compliance nei CdA (co-organizer), BAC – Bocconi Alumni Community, Milan, April 9<sup>th</sup>, 2019.
- Il Codice di Autodisciplina per le Società Non Quotate a Controllo Familiare (Codif) – I incontro con le aziende aderenti (co-organizer and speaker), Bocconi University, Milan, March 8<sup>th</sup>, 2019.
- Best Performance Award, SDA Bocconi School of Management (guest speaker), SDA Bocconi, Milan, March 21<sup>th</sup>, 2019.
- Il Passaggio generazionale in Italia: sfide e problemi aperti, BAA – Bocconi Alumni Community Chieti-Pescara, Dinner Speech, December 22<sup>nd</sup>, 2018.



- Comparative legal issues between Italy and France, focusing on family businesses (guest speaker), 8th IBA Italian-French Day, Paris, November 23<sup>rd</sup>, 2018.
- Aspetti strategici e tecnici della successione nelle aziende familiari. Strumenti di governance (guest speaker), Assolombarda, October 4th, 2018.
- Il passaggio generazionale nel nostro paese: evidenze e problemi aperti, BAA – Bocconi Alumni Association, Bocconi University, Milan, May 9th, 2018.
- La rendicontazione delle informazioni non finanziarie (co-organizer), BAA – Bocconi Alumni Association, Bocconi University, Milan, March 13th, 2018.
- Il valore «strategico» della corporate governance (guest speaker). Assolombarda, February 22nd, 2018.
- La governance delle società familiari non quotate: il Codice di autodisciplina (organizer), BAA – Bocconi Alumni Association, Bocconi University, Milan, November 28th, 2017.
- La revisione del D.Lgs. 231/2001 (co-organizer), Milan, May 23rd, 2017.
- Il valore «strategico» del passaggio generazionale (guest speaker). Assolombarda, February 28th, 2017.
- Il ruolo del Consiglio di Amministrazione nella gestione della variabile fiscale (co-organizer), Milan, November 24th, 2016.

#### CONFERENCE PRESENTATIONS (SELECTED, REPRESENTATIVE)

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- Minichilli, A., L., Corbetta, G., Boellis, A. and Pongelli, C., Family leaders and subsidiary ownership policies: A SEW perspective, *Academy of Management Annual Meeting*, Boston, Massachusetts, USA, August 9-13<sup>th</sup>, 2019.
- Minichilli, A., Prencipe, A., Radhakrishnan, S. Siciliano, G., What's in a name? Eponymous private firms and financial reporting quality, *Family Business & Corporate Control Workshop*, Bocconi University, Milan, Italy, June 27-28<sup>th</sup>, 2018.
- Annual retreat of the Family Business Review's Associate Editors, *Academy of Management Annual Meeting*, August 5-9<sup>th</sup>, 2016, Anaheim, CA, United States.
- Peng, M., Sun, W., Vlas, C., Minichilli, A., Corbetta, G., Invited Conference presentation, An Institution based view of family ownership and control in large firms, *TOFE – Theory of the Family Enterprise Conference*, Edmonton, Alberta, May 25-27<sup>th</sup>, 2016.
- Miller, D., Le-Breton-Miller, I., Amore M.D., Minichilli, A. and Corbetta G., Community Values, Family Firm Governance and Performance: An Ecology of Institutional Logics, *Academy of Management Annual Meeting*, August 7-11<sup>th</sup>, 2015, Vancouver, BC, Canada.
- Sciascia, S., Mazzola, P., Bauweraerts, J. and Minichilli, A., Entrepreneurial orientation and performance in small- and medium-sized family firms: The double-edged sword of family leadership, *FERC – Family Enterprise Research Conference*, June 6-8<sup>th</sup>, 2015m, Burlington, Vermont (USA)..
- Miller, D., Le-Breton-Miller, I., Minichilli, A., Corbetta, G., and Pittino, D., Resource-based and conflict perspectives in family firm governance: Performance implications of blending leadership and ownership options, *73<sup>rd</sup> Academy of Management Conference*, Lake Buena Vista (Orlando), US, August 9-13<sup>th</sup>, 2013.
- Corbetta, G., Minichilli, A. and Pittino, D., When do non-family CEOs make the difference? The contextual influence of the leadership model, *3<sup>rd</sup> ELASM Workshop on Top Management Teams and Business Strategy Research*, Milan (Italy), June 2-3<sup>rd</sup> 2012.
- Minichilli, A. and Berrone, P. “Peeling the onion” of family involvement: Understanding how Socio-Emotional Wealth within- and across- team relations impacts financial performance. *11<sup>th</sup> Annual IFERA (International Family Enterprise Research Academy)*, Palermo, Italy, June 28<sup>th</sup> – July 1<sup>st</sup>, 2011.
- Miller, D., Minichilli, A., and Corbetta, G., Is family leadership always beneficial?, *71<sup>th</sup> Academy of Management Conference*, San Antonio, US, Aug 12-16<sup>th</sup>, 2011.
- Minichilli, A. and Zattoni, A., CEO-Board relationship in a post-Sarbanes Oxley era. The moderating effect of board composition on the CEO power-firm performance relationship *30<sup>th</sup> SMS Conference*, Rome, Italy, Sept 12-14<sup>th</sup>, 2010.
- Minichilli, A., Corbetta, G. and Nordqvist, M., CEO succession in family controlled firms: The impact of leaving and succeeding CEOs on firm performance, *29<sup>th</sup> SMS Conference*, Washington DC, US, Oct 12-14<sup>th</sup>, 2009.
- Iannotta, G., Minichilli, A. and Zattoni, A., Ownership structure, board composition and investors' protection: Evidence from S&P500 firms, *69<sup>th</sup> Academy of Management Conference*, Chicago, US, Aug 5-8<sup>th</sup>, 2009.
- Pugliese, A., Minichilli, A. and Zattoni, A. Towards a contingency model of board roles: Integrating firm and industry characteristics, *68<sup>th</sup> Academy of Management Conference*, Anaheim, US, Aug 8-13<sup>th</sup>, 2008.
- Nielsen, S., Huse, M., Zattoni, A. and Minichilli, A., Board diversity and firm performance: An empirical investigation of the mediating effects of board processes and board, *68<sup>th</sup> Academy of Management Conference*, Anaheim, US, Aug 8-13<sup>th</sup>, 2008.

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- Minichilli, A. and Corbetta, G. Top Management Teams in family controlled companies: ‘Familiness’, ‘faultlines’ and the impact on financial performance, *FERC Conference*, Monterrey, Mexico, Apr 27-29<sup>th</sup>, 2007.
  - Minichilli, A., Zattoni, A., Nielsen, S. and Huse, M., The impact of board processes and the institutional context on board task performance. An empirical examination on Italian and Norwegian companies, *67th Academy of Management Conference*, Philadelphia, US, Aug 3-8<sup>th</sup>, 2007.
  - Nielsen, S., Huse, M., Zattoni, A. and Minichilli, A., Does board diversity influence board effectiveness? A cross-country comparison, *27th SMS Conference*, San Diego, US, Oct 14-17<sup>th</sup>, 2007.
  - Zona, F., Huse, M., Minichilli, A. and Zattoni, A., The impact of board of directors and CEO’s characteristics on firm innovation, *26th SMS Conference*, Vienna, Austria, 28<sup>th</sup> Oct-1<sup>st</sup> Nov 2006.
  - Huse, M., Nordqvist, M. and Minichilli, A., Boards in small family firms. What makes them active?, *66th Academy of Management Conference*, Atlanta, US Aug 11– 16<sup>th</sup>, 2006.
  - Minichilli, A., Huse, M. and Hansen, C. The board advisory role in small and medium sized firms. A contingency perspective on organizational crises, *65th Academy of Management Conference*, Honolulu, US, Aug 5–10<sup>th</sup>, 2005.
  - Minichilli, A. and Hansen, C. The board behaviour in small and medium firms. The advisory role in organizational crises, *5<sup>th</sup> EURAM Conference*, Munich, Germany, May 4–7<sup>th</sup>, 2005.
  - Minichilli, A. and Hansen, C. The board involvement in the strategic decision process: A contingency perspective, *24th SMS Conference*, Puerto Rico, US, Oct 31<sup>st</sup>-Nov 3<sup>rd</sup>, 2004.
  - Minichilli, A. and Hansen, C. The board roles at different life cycle stages, *4<sup>th</sup> EURAM Conference*, St. Andrews, Scotland, May 5–8<sup>th</sup>, 2004.
  - Minichilli, A., The board of directors evaluation, *Academy of Management Conference*, Seattle, US, Aug 3–8<sup>th</sup>, 2003.

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## REVIEWER ACTIVITIES

**Reviewer for:** ANVUR-VQR Italian Ministry for Research (Valutazione della Qualità della Ricerca), GEV 13; Academy of Management Journal, Administrative Science Quarterly; Organization Science; Strategic Management Journal; Journal of Management Studies; Corporate Governance: An International Review; Strategic Entrepreneurship Journal; Family Business Review; Journal of Business Venturing; Entrepreneurship Theory & Practice; British Journal of Management; Long Range Planning; European Management Review; Journal of Management and Governance; Journal of Small Business Management; Business & Society; Annual Conference of IFERA; Annual Conference of the Academy of Management, Business Policy and Strategy (BPS); Annual Conference of the Strategic Management Society (SMS); Annual Conference of the European Academy of Management (EURAM); Annual Conference of the Italian Academy of Management (AIDEA).

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## PROFESSIONAL AFFILIATIONS

Current or past member of the major international scientific societies including:

- AOM – Academy of Management;
- SMS – Strategic Management Society;
- EURAM – European Academy of Management (EURAM);
- IFERA – International Family Enterprise Research Academy;
- FERC – Family Enterprise Research Conference;
- AIDEA – Accademia Italiana di Economia Aziendale.

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## PERSONAL INFORMATION

Citizenship: Italian; Date of birth: August 1<sup>st</sup>, 1977; Married, three children (9, 5, 1).